

# / SAMIT M. PATEL

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/ BRITISH



/ AVAILABLE FROM Q221 FOR SENIOR CORPORATE INNOVATION & SPINE ROLES

/ Enjoys hands-on, people focused challenges within corporates that offer accountability, hard-working peers, and a healthy life balance.

/ Leverages on charisma, empathy and a refined business leadership acumen to build-up solutions, processes, relationships and highly effective and efficient teams that can handle setbacks and successes.

## / RELEVANT FULL-TIME EXPERIENCE

01.19 – 02.20 / (SVP) INNOVATION, NEW VENTURES & PROJECTS  
**ELECTROCOMPONENTS PLC**

*Launched, led, and grew profitable and industry esteemed FTSE listed global Innovation & New Ventures unit (HC 16) within an active Commercial Development team reporting directly into CEO, CFO and Board.*

10.16 – 05.17 / HEAD OF INNOVATION & CORPORATE VENTURES  
**PLEXAL INNOVATION CITY**

*Established revenue generating sell-side ICE practice (HC 6) attracting T-1 corporate and scale-up clients to the largest innovation ecosystem in Europe.*

12.15 – 11.16 / CORPORATE VENTURES & OPERATIONS LEAD  
**FAHRENHEIT 212**

*Led and implemented billable operational processes for the New Corporate Ventures function working for Tier-1 and Tier-2 innovation clients.*

08.13 – 02.15 / CORPORATE PARTNERSHIPS & INNOVATION  
**LIVING STREETS**

*Managed (HC 2) key internal and external stakeholders to design and deliver missionary innovation initiatives to help secure both short/long term revenue*

01.07 – 05.10 / ASSOCIATE - EQUITY DERIVATIVES  
**GOLDMAN SACHS INTL**

*Secured more than £37m PnL for the EMEA Equity Derivatives Trading desk, earning a firmwide reputation for being a trusted and no-BS expert.*

01.06 – 12.06 / ANALYST - ECM SALES: PRIME BROKERAGE  
**LEHMAN BROTHERS INTL**

*Grew client base from 1 to 17 in 10 months selling Equity Prime services to hedge funds. Best man to former client in 2014.*

## / RELEVANT ONGOING EXPERIENCE

2020 / CORPORATE INNOVATION & STRATEGY (INTERNATIONAL)  
**FEARLESSLY FRANK INNOVATION & FUTUREGOV**

2017 / INNOVATION & STRATEGY (TRANSFORMATION)  
**EGREMONT GROUP (MANAGEMENT CONSULTANCY)**

2015 / SENIOR INNOVATION & MENTOR  
**PILABS INNOVATION VC & ACCELERATOR**

2010 / SENIOR CONSULTANT / COO / INNOVATION DIRECTOR  
**GOOGLE VENTURES / GHOST. / REED LEARNING**

2009 / INTERIM COO, CO-FOUNDER, INVESTOR & NON-EXECUTIVE  
**NEW VENTURES (Inc. Buy-Out, Acquisition, Series-A Failure)**

/ Renowned as an outright positive, trusted, and accomplished management professional with 14+ years cross-sector experience.

/ Successfully leads the delivery of Corporate Innovation, Strategy, Transformation, Special Projects, and New Ventures for T1/T2 Corporates, Scale-Ups and NGOs as COO, 'Head of X' or Interim.

## / PROFESIONAL PERSONALITY PROFILE

MENTAL TQ / 9.36

BASADUR / GIO

CREATIVITY SC / 91.12

KIRTON ADAPTER / 122

MBTI / ENTP

DISC / DIC

## / RELEVANT ACHIEVEMENTS

CVFT Future 500 Award – *'Top 50 UK Business Innovators'* / Six Sigma Master Black Belt / SPRINTBase & CPD Coach / Triathlete / MIND Counsellor / FCA Regulated / GLG Council / Mentor / NED / Advisory Board (*Equality Group*) / Host, Guest & Keynote Speaker

**FELLOW:** RSA, SLP, OYW, TLA, Windsor, Neuroscience & BAssoc

## / RELEVANT EDUCATION

2018 **SMARTLY** / Executive MBA (JUL18 Partial Scholar)

2014 **COPENHAGEN BUSINESS SCHOOL**

Coursera / Consumer Neuroscience & Neuromarketing DISTINCTION  
/ Design Thinking for Innovation DISTINCTION  
/ Strategic Management of Innovation DISTINCTION

2006 **UNIVERSITY COLLEGE LONDON**

Masters / Politics, Security & Integration PASS  
Bachelors / Economics & Business w East-Euro Studies 2:1

2002 **CHIGWELL SCHOOL, ESSEX** 400 UCAS / 10 A\*- C

## / RELEVANT PROJECTS

### / BUSINESS MODEL INNOVATION



### / PEOPLE & CULTURE



### / SPECIAL PROJECTS & NEW VENTURES



### / LEADERSHIP & OPERATIONS



### / CORPORATE ENTREPRENEURSHIP & TRAINING

